

## Call Center Post Project Analysis

Location	Est. Cost of Demographic Studies	Size / Term	Rental Rate Savings	Operating Expense Benefits	Additional Space Plan Dollars	Additional Tenant Improvements	Cancellation Options	Provincial and/or State-City Incentives	Approximate Total Benefits and/or Savings to Client
1. Oromocto, N.B.	\$20,000	<u>32,000 RSF</u> 10 Years	\$1,440,000	\$25,600	\$48,000	\$672,000	End of 2nd	\$1,242,236	\$3,447,836
2. Brantford, ON.	\$20,000	<u>35,000 / 25,000</u> <u>RSF</u> 10 Years / 9 Years		\$281,750	\$145,714		End of 5th	\$1,000,000	\$1,447,464
3. St. John, N.B.	\$20,000	<u>40,966 RSF</u> 10 Years	\$995,473		\$40,966	\$119,211	End of 7th	\$1,590,295	\$2,765,945
4. Sarnia, ON.	\$20,000	<u>74,371 RSF</u> 10 Years	\$1,390,738	\$163,616			End of 5th	\$1,565,264	\$3,139,618
5. Sault Ste Marie	\$20,000	<u>32,015 RSF</u> 10 Years	\$505,837	\$153,672	\$96,045	\$960,450	End of 5th	\$991,227	\$2,727,231
6. Thunder Bay, ON.	\$20,000	<u>51,366 RSF</u> 10 Years	\$821,476			\$175,672	End of 5th/7th	\$363,468	\$1,380,616
7. Yuma, AZ.	\$5,000	<u>40,000 RSF</u> 10 Years		\$60,000	\$100,000	\$320,000	End of 5th		\$485,000
8. Harlingen, TX.	\$15,000	<u>53,666 RSF</u> 10 Years	\$281,747				None	\$1,250,000	\$1,546,747
9. Houston, TX.	\$10,000	<u>95,175 RSF</u> 11 Years	\$2,046,263			\$1,406,687	End of 5th/7th		\$3,462,950
10. Allentown, PA.	\$5,000	<u>18,000 RSF</u> 10 Years	\$419,400			\$90,000	End of 5th		\$514,400
11. Nanaimo, B.C.	\$20,000	<u>23,817 RSF</u> 10 Years	\$50,242				None	\$330,426	\$400,668
12. Newtown Square, PA	\$20,000	<u>50,000 RSF</u> 10 Years	\$1,149,750	\$750,000	\$150,000	\$300,000	End of 5th/7th	\$540,917	\$2,910,667
<b>TOTAL</b>	<b>\$195,000</b>	<b>571,376 RSF</b>	<b>\$9,100,926</b>	<b>\$1,434,638</b>	<b>\$580,725</b>	<b>\$4,044,020</b>	<b>\$-</b>	<b>\$8,873,833</b>	<b>\$24,229,142</b>

All dollars are U.S. Canadian dollars converted at a rate of 1.5132/1.00 U.S.

**These projects generated 7,859 jobs at these locations and saved the client a total of \$334,729,552 in labor costs, or an average of \$27,894,129 per location.**